



# GETTING YOUR TEAM ON BOARD

In a world where the relationship with authority has undergone a profound change, your hierarchical power alone is no longer sufficient when it comes to managing those in your team. Relying solely on your status means running the risk of demotivating your team members at some stage, and, as a result, losing in efficiency. In fact, not a day goes by without you having to make a request to one of your team members, or to announce some change that may be perceived as increasing their workload, undermining their mission, threatening their situation, etc. How should you go about managing your team and motivating its members? This course is intended to provide you with the techniques and trails of thought for gaining your team members' adherence to minor and more far-reaching changes alike.

## This programme is designed for:

- business unit managers
- project managers managing cross-departmental teams

## At the end of this course you should be able to:

- use effective arguments
- adapt to the other person's motivations
- motivate your colleague to adopt the solutions you put forward

**The communication certificate shows you have acquired the skills covered in the course.**



## Benefits of the programme:

enhanced leadership and performance  
improved communication with colleagues  
improved team performance

## 3 MONTH TRAINING PATH (21 HOURS)

A welcome message includes your login ID for the training course website.

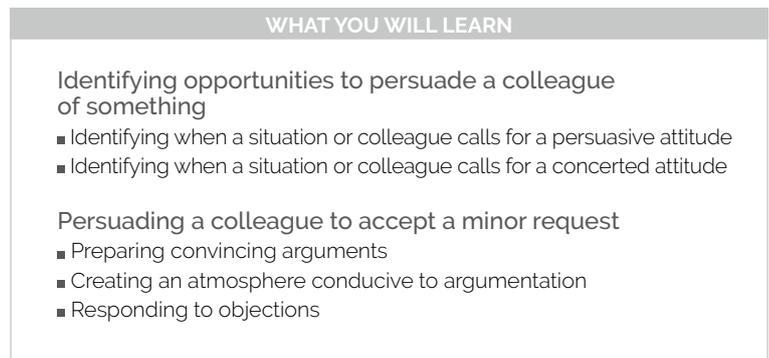
### 1 Preparing for the programme

Assess your level before you begin your training, and tell us what you expect from the course so that your trainer can recommend a personalised training path.



### 2 Mastering the fundamentals

Begin training and putting the fundamentals into practice, making the most of your trainer's experience and advice.



### 3 Building on what you've learned

Consolidate the skills you've acquired and build on them. Receive an action plan recommended by your trainer.



### 4 Receiving your certificate

Your trainer assesses your progress on the course. When the course is completed, you'll receive a certificate endorsing the skills you've acquired.

